

resideo



Resideo AirCycle Program

**Using data to change
the IAQ conversation.**

A Business Development Program



Let's talk.

It's time to have real conversations with homeowners about their air quality. And we can help you validate IAQ recommendations.

Open new doors to IAQ opportunities.

The Resideo AirCycle Program is a business development program that helps you transform the way you build and nurture your business and relationships with your customers. Through training and measurable, meaningful data that simplifies the indoor air quality (IAQ) conversation, you can empower your technicians to truly become the heroes of the home.



Learn a new approach to IAQ.

Through the Resideo AirCycle Program, managers and technicians will be able to confidently advise homeowners on the best IAQ opportunities for their household. Training is provided and includes how to:

- Reframe the IAQ conversation around the home's air cycle, not scare tactics or speculative health diagnoses
- Use the AirCycle Pro Monitor and interpret the results
- Walk homeowners through their IAQ report to enhance your sales or service call
- Review your opportunity dashboard for business-building opportunities (Manager training only)

A data-driven way to boost your bottom line.

The Resideo AirCycle Program gives you access to a powerful network of IAQ data gathered from professional-grade IAQ monitors. The information that's captured can help support IAQ business decisions and populate homeowner-friendly reports for technicians.

Your opportunity dashboard

Owners and managers receive an opportunity dashboard with insightful IAQ data to inform important business decisions. This dashboard includes:

- Revenue forecasting to help you manage sales goals
- Technician comparison reports for goal setting and performance tracking
- Localized trend analysis to give you direct insight into homeowner needs

“We've grown our residential air quality revenue by
31%”*

– Resideo AirCycle Program Participant
*results vary based on program participation

AirCycle reports

After running the AirCycle Pro Monitor for 30 minutes, your technicians get access to easy-to-understand reporting to share with homeowners. With each report, you'll see product recommendation sets fed by a national database of IAQ trends and individual results with measurements across six IAQ factors:



CARBON MONOXIDE



CARBON DIOXIDE



PARTICLES



RELATIVE HUMIDITY



ODORS AND SMELLS



TEMPERATURE

Resideo AirCycle Program Training Options

Technician training plus monitor¹

Cost includes training plus one AirCycle Pro Monitor per technician.

\$1995

Includes:

- One AirCycle Pro Monitor, plus monitor software update^{1,2}
- In-person training
- Extended coaching support through the platform
- Access to full suite of tools and online resources
- Unlimited access to monitor reports

Manager training

Training only. No monitor purchase necessary.

\$995

Includes:

- In-person training plus opportunity dashboard access
- Extended coaching support through the platform
- Access to full suite of tools and online resources
- Unlimited access to monitor reports

Technician training

Training only. Must already have your own AirCycle Pro Monitor.

\$795

Includes:

- In-person training, plus monitor software update²
- Extended coaching support through the platform
- Access to full suite of tools and online resources
- Unlimited access to monitor reports

¹For technician training plus monitor, first year of annual cellular service agreement is included. Annual cellular service subscription is \$995 with discounts for multiple monitors.

²Cellular service agreements may apply with the AirCycle Pro Monitor.

To learn more about how the Resideo AirCycle Program can help you use data to change the IAQ conversation, connect with your Resideo Sales Rep or register for a training near you at [ForwardThinking.HoneywellHome.com/aircycle-register](https://www.ForwardThinking.HoneywellHome.com/aircycle-register).



Resideo Technologies, Inc.

1985 Douglas Drive North
Golden Valley, MN 55422
800.468.1502
resideo.com

03-00481 | SCH | 09/19
© 2019 Resideo Technologies, Inc.