

## WIRELESS BUSINESS BENEFITS FOR CONTRACTORS

TV remotes. Cell phones. Laptop computers. The list of wireless products gets longer every day. And now, wireless is poised to become the new HVAC industry standard.

Until now, contractors who wanted to recommend high-efficiency equipment often couldn't because existing wiring wouldn't cover multi-stage systems and running new wires was expensive and impractical. Or worse yet, a contractor would sell a high-efficiency system at a risk of losing money if challenges were discovered during the wiring process and additional labor hours were needed.

Honeywell Wireless Comfort Systems eliminate that risk.

Now, contractors can sell the highest-efficiency multi-stage systems worry-free, because they'll be able to know that the installation time they project is what the installation time will be.

**WITH WIRELESS, THERE ARE NO SURPRISES.**



**SEE REVERSE FOR FIVE KEY REASONS TO GO WIRELESS.**

## FIVE KEY REASONS TO GO WIRELESS

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### 1) Eliminate Risk

Underestimating the time needed to complete an installation is often how contractors lose money. In most cases, the underestimating is a result of difficult wiring issues that can't be seen before the installation begins.

Wireless Systems put an end to those hidden obstacles. The Honeywell FocusPRO® Wireless thermostat installs in a matter of minutes and is compatible with virtually all equipment up to 3 heat/2 cool. Our Wireless Outdoor Sensor also opens up sales possibilities without wiring concerns. You'll be comfortable knowing you'll have no surprises during installation.

### 2) 5-Minute Add-Ons

Add-on products that improve comfort and energy efficiency for your customers while increasing sales for you are great for everyone. You can install the Wireless Outdoor Sensor or set up the Portable Comfort Control in less than five minutes each. That's a huge opportunity for profit while providing the comfort solutions your customers want.

### 3) Everything in One Box

Because Honeywell has packaged wireless products together in kits for a wide range of common solutions, you'll know you have what you need to get the job done. With the time you'll save by not needing to track down products separately and the time you'll save through wireless installation, you'll be able to take on more jobs.

### 4) No Strings Attached

Wireless means just that — no wires. So you'll be able to locate thermostats exactly where your customers want them, add zoning without wiring concerns and offer homeowners the convenience of the Portable Comfort Control that can sense and control temperature from anywhere in the home. Wiring, walls, thick floors, several stories — with wireless, the obstacles are gone.

### 5) Eliminate Re-Wiring Costs

When you need to pull new wires for system upgrades, costs go up. You have the costs for the wire, charges for the time involved, time lost during clean-up, increased liability costs — the list goes on, and we haven't even mentioned the cost of lost opportunities because you haven't moved on to other jobs. Switching to wireless ends the wiring hassles, jobs lost due to time constraints, jobs lost because someone else using wireless systems underbid your wired job, and callbacks because customers weren't happy with the patching or cleanup.

## SIMPLY PUT, GOING WIRELESS SAVES TIME AND MONEY WHILE INCREASING SALES OPPORTUNITIES.



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